

TOWN
Of
PARADISE VALLEY



STAFF REPORT

TO: Mayor Stanton and Town Council Members

FROM: Andrew Ching, Town Manager
James Bailey, Chief Information Officer
Taylor Hunter, IT Team Lead

DATE: May 14, 2026

AGENDA TITLE:

Discussion and Possible Action to Approve a Contract Amendment for Phase 2 of the Town Hall Campus Closed Circuit Camera Monitoring System Refresh Project

RECOMMENDATION:

Approve and authorize the Town Manager to execute Linking Agreement CON-26-022-IT-A1 with Logicalis, Inc for Phase 2 of the Town Hall Campus Closed Circuit Camera Monitoring System Refresh Project in the amount of \$120,000 increasing the not-to-exceed contract amount from \$209,278.79 to \$329,278.79.

SUMMARY STATEMENT:

On October 9, 2025 the Town Council approved a contract with Logicalis, Inc to refresh the Town Hall Campus Closed Circuit Camera Monitoring System Capital Improvement Project. Staff is requesting approval of Phase 2 to continue the replacement and expansion of the Town's CCTV system.

BACKGROUND:

Phase 2 of the project will significantly expand camera coverage at Town Hall, add cameras in identified blind spot areas throughout the Town Campus, and include contingency funding to address minor additions and unforeseen complications encountered during project implementation.

Procurement Approach: Verkada will remain the proposed solution for the Town's CCTV upgrade, and Logicalis, Inc. remains listed through 1GPA cooperative purchasing vehicles that support the current procurement approach. The Verkada solution provides simplified installation, centralized management, faster access to video footage, and advanced search and alerting capabilities. Logicalis Inc. will serve as the reseller and manage the contract and installation of replacement additional cameras.

Verkada will be sourced under the 1GPA cooperative contract and linking agreement. Pursuant to Town Code Section 3-8-4, Town Council approval is required for expenditures exceeding \$100,000 to a single vendor, even if approved in the budget. Therefore, the Town Manager is requesting approval from the Council to exceed the

\$100,000 per vendor limit for Logicalis, Inc. up to the total budgeted amount of \$329,278.79

Verkada will be sourced under the 1GPA cooperative contract and linking agreement.

The vendor Logicalis Inc. will be the reseller and managing the three-year contract and installation of replacement cameras.

Pursuant to Town Code Section 3-8-4, Town Council approval is required for expenditures exceeding \$100,000 to a single vendor, even if approved in the budget. Therefore, the Town Manager is requesting approval from the Council to exceed the \$100,000 per vendor limit for Logicalis, inc. up to the amount specifically budgeted.

All hardware is covered by a 10-year warranty and includes next-day Return Merchandise Authorization (RMA) service. Ownership of the hardware is transferred to the Town upon payment of the one-time hardware and installation costs, and there are no ongoing maintenance requirements.

BUDGET IMPACT

Phase 1 Completed

- Cameras refreshed at Police Department, Municipal Court, Public Works, and Town Hall
- CCTV hardware and installation: \$209,278.79

Phase 2 Funding Request

- Additional CCTV hardware, installation, and contingency for project additions or unforeseen complications: \$120,000.00

Total Project Budget

- CCTV hardware and installation, including Phase 2 contingency: \$329,278.79

Note: FY27 software licenses will be budgeted in the General Fund and billed annually.

ATTACHMENT(S):

- A. Logicalis, Inc.
- B. Presentation
- C. Logicalis Linking Agreement