

1. April 2023 - Cowley First, Economic Development Coordination Council Agenda (PDF)

Documents:

[COWLEY FIRST MEETING AGENDA APRIL 6 2023.PDF](#)

2. April 2023 - Cowley First, Economic Development Coordination Council Minutes 1-6-2023 (PDF)

Documents:

[COWLEY FIRST MEETING MINUTES JANUARY 6 2023.PDF](#)

3. April 2023 - E-Community Dashboard (PDF)

Documents:

[E-COMMUNITY DASHBOARD.PDF](#)



Coordinating Council Meeting Agenda  
April 6, 2023 11:00 am  
Cowley County Courthouse  
Assembly Room  
311<sup>th</sup> E 9<sup>th</sup> Ave Winfield, KS

- I. Call to Order
- II. Approval of January minutes
- III. Cowley-First Coordinator Reports
  - A. Financial Report
  - B. Coordinator Report
  - C. Network KS Dashboard
- IV. Old Business
  - A. Letter of intent for eco devo services for Strother Field updates
  - B. Industrial development zoning with Strother Field updates
- V. New Business
  - A. Approval of Ice House Entrepreneurship Program for reimbursement
  - B. Approval of Youth Entrepreneurship Challenge for reimbursement
  - C. Kansas Department of Commerce Certified Sites Program
- VI. Other Business
- VII. Adjournment

Next Coordinating Council Meeting – July 6, 2023  
Location: Ark City, TBD



Coordinating Council Meeting Minutes  
January 6, 2023, 11:00 am  
Cowley College, President's Dining Room  
McAtee Dining Center  
206 S 4<sup>th</sup> Street, Ark City, KS

**Present**

Taggart Wall  
Lucas Goff  
Shawn McGrew  
Liz Frombgen  
Donna Jackson  
Scott Rodgers  
Gregg Conklin  
Randy Frazier

**Absent**

Cory Helmer  
Randy Smith

- I. Call to Order
  - A. Motioned by Taggart Wall
  
- II. Approval of October minutes
  - A. Motioned by Randy Frazier
  - B. Seconded by Lucas Goff
  
- III. Cowley-First Coordinator Reports presented by Jessica Falk and Anne-Marie Sanchez
  - A. Financial Report
    - a. No Questions or Comments
  - B. Project(s) Updates
    - a. No Questions or Comments
  - C. Program of work update, 2023 goals & discussion
    - a. Taggart Comment: Possibly time to redo of Work Force Study but not with original provider. Conduct in house study?
  - D. Network KS Dashboard
    - a. No Questions or Comments
  
- IV. Old Business
  - A. No Questions or Comments
  
- V. New Business presented by Jessica Falk
  - A. Discuss Letter of Intent for economic development services
    - a. Struck from the Agenda by Taggart Wall
  - B. Discuss recommendations of Strother Field for eco dev
    - a. Taggart Comment: Thank you for talking and meeting with those folks. Strother Field has a BASE Grant submitted.



- C. Discuss use of industrial development zoning within Strother Field
    - a. Taggart Comment: Zoning has been a decades old discussion approval to continue discussions.
    - b. Goff Comment: Consider taking on a new Strother Field specific zoning codes.
    - c. Conklin Comment: What is the 100ft view on possible zoning rules?
    - d. Conversation continued in a positive direction about future discussions.
  - D. Discuss grant opportunities and option for FTE grant writer
    - a. Randy Frazer Comment: Can look at Wichita Grant writes for specific projects.
    - b. Donna Jackson Comment: Some grants have funds for writers.
  - E. Set 2023 meeting dates and times
    - a. The first Thursday at 11am after the end of each quarter.
      - i. 11am on Thursday April 6<sup>th</sup>, 2023, next meeting
- VI. Adjournment
- i. Taggart Motioned for Adjournment at 11:36AM

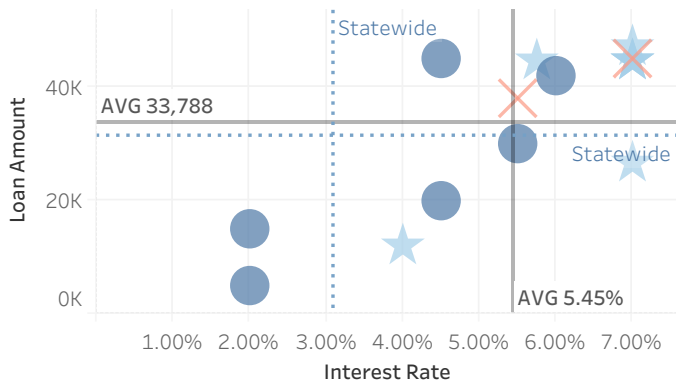
# Cowley County E-Community

FundNameFilter  
Cowley County

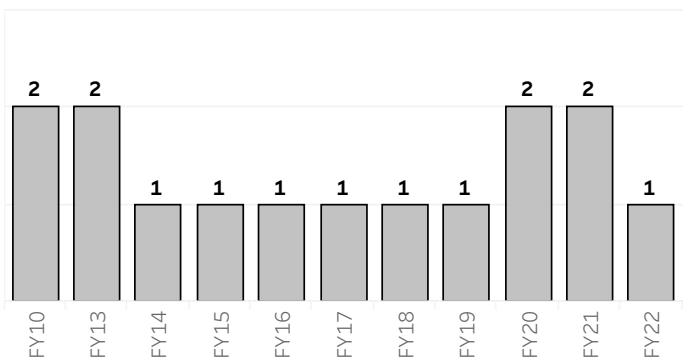
|            |               |                 |              |                |
|------------|---------------|-----------------|--------------|----------------|
| Since 2008 | Amount Loaned | Loans Disbursed | Average Loan | Avg. Loan Rate |
|            | \$506,827     | 15              | \$33,788     | 5.45%          |

|    |                                       |                        |                        |
|----|---------------------------------------|------------------------|------------------------|
| SC | ECP Region Loans this FY<br>\$351,369 | Loans in FY '23<br>\$0 | Programs Funded<br>\$0 |
|----|---------------------------------------|------------------------|------------------------|

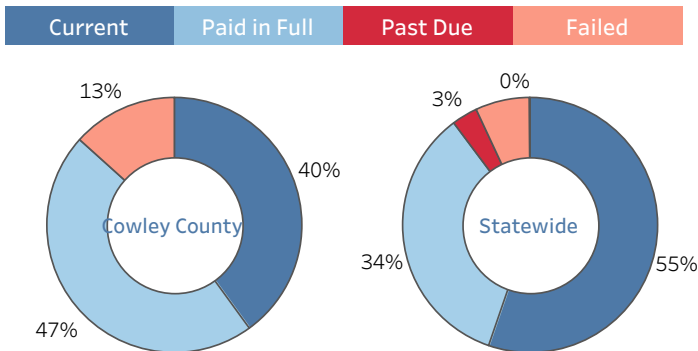
## Loan Chart



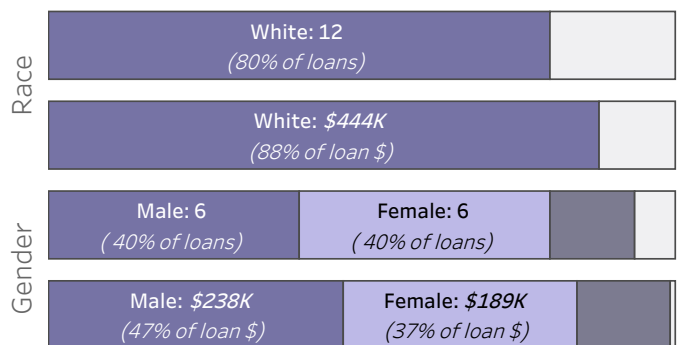
## Loan History



## Loan Status



## Demographics



## Last 10 loans

|      | Business             | Close Date | Status | Fund  | Loan Amount | Interest Rate | Payment | Balance  | Past Due | Charged Off |
|------|----------------------|------------|--------|-------|-------------|---------------|---------|----------|----------|-------------|
| FY22 | BunkerLess Golf, ... | Oct-2021   | CUR    | ECP   | \$45,000    | 4.50%         | \$839   | \$36,790 |          |             |
| FY21 | Cake&Co, LLC         | Jul-2020   | CUR    | START | \$15,000    | 2.00%         | \$325   | \$6,396  |          |             |
|      | Cake&Co, LLC         | Jul-2020   | CUR    | ECP   | \$5,000     | 2.00%         | \$108   | \$2,158  |          |             |
| FY20 | Snappy Chicks, LLC   | May-2020   | PIF    | ECP   | \$12,406    | 4.00%         | \$228   |          |          |             |
|      | DEF, LLC             | Oct-2019   | CUR    | ECP   | \$19,947    | 4.50%         | \$374   | \$7,687  |          |             |
| FY19 | Sunshine Daycare,... | Jun-2019   | CUR    | KCIF  | \$41,973    | 6.00%         | \$831   | \$36,451 |          |             |
| FY18 | Credo Coffee, LLC    | Jul-2017   | F      | ECP   | \$38,000    | 5.50%         | \$442   | \$29,384 | \$4,424  | \$29,384    |
| FY17 | Mayfield Electric... | Apr-2017   | CUR    | ECP   | \$30,000    | 5.50%         | \$356   | \$14,869 |          |             |
| FY16 | SBFO Operator No ... | Nov-2015   | PIF    | ECP   | \$45,000    | 5.75%         | \$524   |          |          |             |
| FY15 | Steamy Joe, LLC      | Apr-2015   | PIF    | ECP   | \$27,000    | 7.00%         | \$438   |          |          |             |

Last Updated: 3/16/2023

## Cowley County Loan History

|                    |                      |          |     |       | Loan Amount      | Avg. Interest R.. | Payment        | Balance          | Past Due       | Charged Off     |
|--------------------|----------------------|----------|-----|-------|------------------|-------------------|----------------|------------------|----------------|-----------------|
| FY22               | BunkerLess Golf, ... | Oct-2021 | CUR | ECP   | \$45,000         | 4.50%             | \$839          | \$36,790         |                |                 |
|                    | Total                |          |     |       | \$45,000         | 4.50%             | \$839          | \$36,790         |                |                 |
| FY21               | Cake&Co, LLC         | Jul-2020 | CUR | START | \$15,000         | 2.00%             | \$325          | \$6,396          |                |                 |
|                    | Cake&Co, LLC         | Jul-2020 | CUR | ECP   | \$5,000          | 2.00%             | \$108          | \$2,158          |                |                 |
|                    | Total                |          |     |       | \$20,000         | 2.00%             | \$434          | \$8,554          |                |                 |
| FY20               | Snappy Chicks, LLC   | May-2020 | PIF | ECP   | \$12,406         | 4.00%             | \$228          |                  |                |                 |
|                    | DEF, LLC             | Oct-2019 | CUR | ECP   | \$19,947         | 4.50%             | \$374          | \$7,687          |                |                 |
|                    | Total                |          |     |       | \$32,353         | 4.25%             | \$603          | \$7,687          |                |                 |
| FY19               | Sunshine Daycare,... | Jun-2019 | CUR | KCIF  | \$41,973         | 6.00%             | \$831          | \$36,451         |                |                 |
|                    | Total                |          |     |       | \$41,973         | 6.00%             | \$831          | \$36,451         |                |                 |
| FY18               | Credo Coffee, LLC    | Jul-2017 | F   | ECP   | \$38,000         | 5.50%             | \$442          | \$29,384         | \$4,424        | \$29,384        |
|                    | Total                |          |     |       | \$38,000         | 5.50%             | \$442          | \$29,384         | \$4,424        | \$29,384        |
| FY17               | Mayfield Electric... | Apr-2017 | CUR | ECP   | \$30,000         | 5.50%             | \$356          | \$14,869         |                |                 |
|                    | Total                |          |     |       | \$30,000         | 5.50%             | \$356          | \$14,869         |                |                 |
| FY16               | SBFO Operator No ... | Nov-2015 | PIF | ECP   | \$45,000         | 5.75%             | \$524          |                  |                |                 |
|                    | Total                |          |     |       | \$45,000         | 5.75%             | \$524          |                  |                |                 |
| FY15               | Steamy Joe, LLC      | Apr-2015 | PIF | ECP   | \$27,000         | 7.00%             | \$438          |                  |                |                 |
|                    | Total                |          |     |       | \$27,000         | 7.00%             | \$438          |                  |                |                 |
| FY14               | Sunshine Daycare,... | Jul-2013 | PIF | KCIF  | \$47,500         | 7.00%             | \$588          |                  |                |                 |
|                    | Total                |          |     |       | \$47,500         | 7.00%             | \$588          |                  |                |                 |
| FY13               | Grouse Valley Gri... | Apr-2013 | PIF | ECP   | \$45,000         | 7.00%             | \$709          |                  |                |                 |
|                    | ReJuvv' Spa, LLC     | Feb-2013 | PIF | ECP   | \$45,000         | 7.00%             | \$841          |                  |                |                 |
|                    | Total                |          |     |       | \$90,000         | 7.00%             | \$1,550        |                  |                |                 |
| FY10               | RPPG, Inc.           | Feb-2010 | PIF | ECP   | \$45,000         | 7.00%             | \$644          |                  |                |                 |
|                    | Walnut Valley Fab... | Aug-2009 | F   | ECP   | \$45,000         | 7.00%             | \$921          | \$36,954         |                | \$36,954        |
|                    | Total                |          |     |       | \$90,000         | 7.00%             | \$1,565        | \$36,954         |                | \$36,954        |
| <b>Grand Total</b> |                      |          |     |       | <b>\$506,827</b> | <b>5.45%</b>      | <b>\$8,168</b> | <b>\$170,689</b> | <b>\$4,424</b> | <b>\$66,337</b> |